

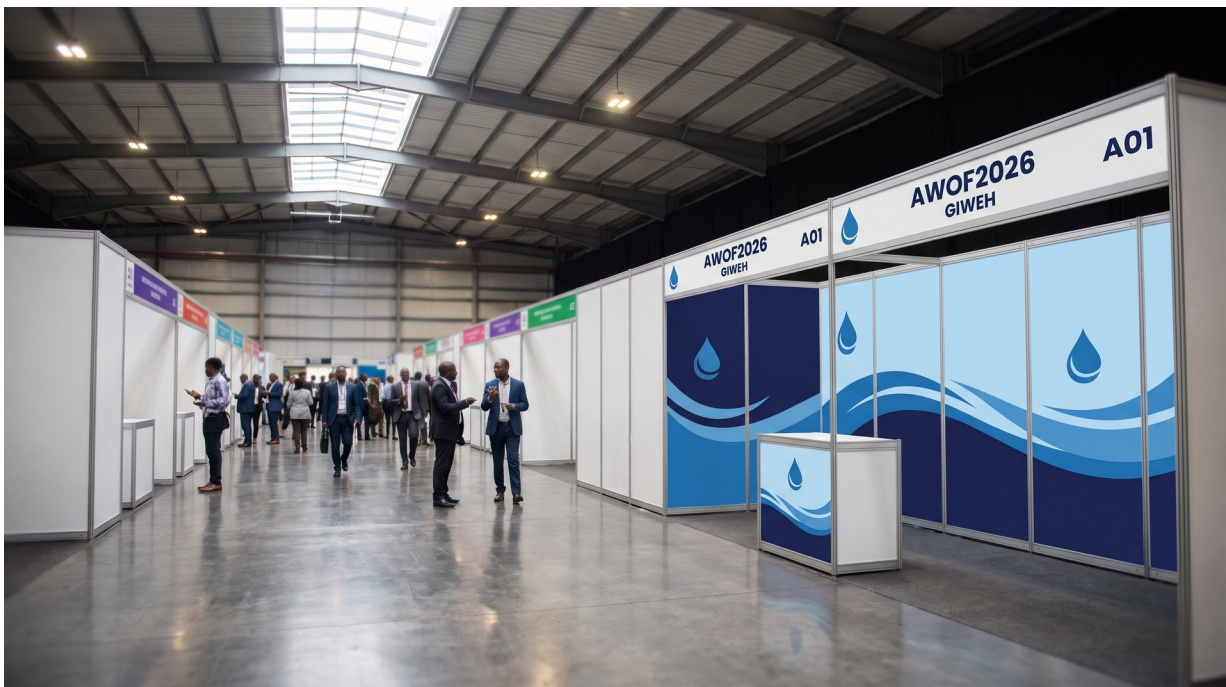


AWOF
African Water Operators Forum

1ST AFRICAN WATER OPERATORS FORUM

EXHIBITOR PACK

Together for Water: Partnerships that Flow



24 – 26 November 2026

Kenyatta International Convention Centre (KICC)
Nairobi, Kenya

Attend. Exhibit. Partner.

EXHIBITION AT A GLANCE

1,000+ participants · 500+ delegates · 100+ exhibitors

Water utilities, governments, development partners, financiers, technology providers, manufacturers and researchers from across Africa and beyond.

AWOF2026 Secretariat · forum@awof2026.org · awof2026.org

Exhibition options

Two standard shell-scheme booths and one Market Place table. Every shell-scheme fee includes the structure, the standard furniture and services listed, and a fascia board carrying your organisation name and booth number.

3m × 3m STANDARD SHELL SCHEME	6m × 3m STANDARD SHELL SCHEME	Market Place TABLE POSITION
- Shell-scheme structure - Fascia with name + booth no. 1 power socket · 3 spotlights 1 rectangular table · 2 chairs	- Larger shell-scheme structure 2 fascia panels with name + no. 2 power sockets · 6 spotlights 2 tables · 4 chairs	- Table position in the aisle - No walling, power or lighting 1 table · 2 chairs 1 table tent card
INTERNATIONAL AFRICA USD 1,400 USD 750	INTERNATIONAL AFRICA USD 2,000 USD 1,000	INTERNATIONAL AFRICA — USD 250
Per booth, in US dollars	Per booth, in US dollars	African organisations only

WHO EXHIBITS AT AWOF2026

- Water and sanitation utilities
- Development partners and financiers
- Manufacturers and contractors
- Governments and regulators
- Technology and equipment providers
- Research and training institutions

WHY EXHIBIT

Reach the buyers

Utilities, regulators and financiers who specify and procure, in one hall for three days.

Show the solution

Demonstrate equipment, technology and services directly to the operators who will run them.

Build the partnership

Meet peers, development partners and potential partners from across Africa and beyond.

Fascia name is included

The fascia at the top of the 3m × 3m and 6m × 3m booth carries your organisation name and booth number at no extra cost. Logos, artwork and full wall branding are optional and quoted separately.

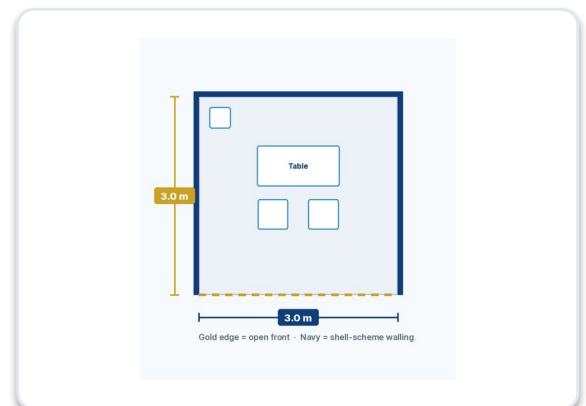
3m × 3m standard shell scheme

A compact professional stand for organisations showcasing products, services, technologies, information materials or product samples.



WHAT THE FEE INCLUDES

- 3m × 3m shell-scheme structure with system wall panels
- Fascia board with your organisation name and booth number
- One power socket
- Three spotlights
- One rectangular table
- Two chairs



INTERNATIONAL
USD 1,400
per booth

AFRICA
USD 750
per booth

Footprint discipline

Furniture, products, banners and display materials stay inside the 3m × 3m footprint unless written approval has been given in advance.

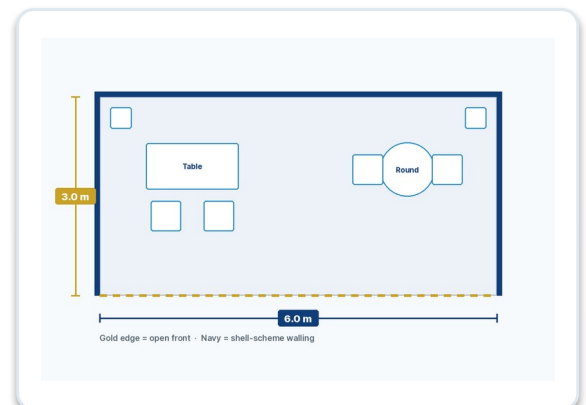
6m × 3m standard shell scheme

A larger footprint for organisations that need more display area, a meeting space, product presentation or a stronger brand presence.



WHAT THE FEE INCLUDES

- 6m × 3m shell-scheme structure with system wall panels
- Two fascia panels with your organisation name and booth number
- Two power sockets
- Six spotlights
- Two tables, normally one rectangular and one small round
- Four chairs



INTERNATIONAL
USD 2,000
per booth

AFRICA
USD 1,000
per booth

Room to host

The standard layout supports a working display on one side and a seated discussion area on the other. Alternative layouts can be reviewed on request.

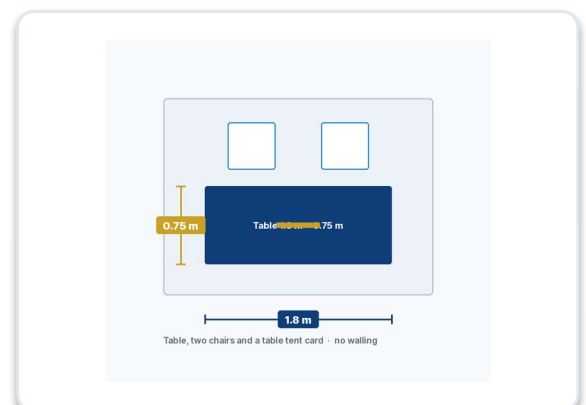
Market Place table

A simple table position for African organisations, enterprises and smaller solution providers that want a visible presence without a full shell-scheme booth.



WHAT THE FEE INCLUDES

- One table
- Two chairs
- One table tent card with your organisation name
- Position within the Market Place area of the exhibition



AFRICAN EXHIBITORS

USD 250

per table position

What the Market Place does not include

Shell-scheme walling, power, lighting and full booth branding are not part of this package. Additional requirements should be requested in advance and will be reviewed and quoted where available.

Booth branding options

The fascia name is included in the booth fee. The options below apply when you want the booth wall panels or interior to carry your own colours, graphics or artwork.

1

Direct / sticker branding

Printed branding applied directly to the shell-scheme panels. A practical choice for logos, key messages and campaign graphics.

2

Seamless branding on forex board

Printed graphics mounted on forex board for a cleaner, continuous finish across the booth panels.

3

Fabric draping in your colours

Wall panels draped in your brand colours. Pricing is indicative and varies with booth size, colour and final specification.

AT A GLANCE

Branding option	3m × 3m	6m × 3m
Direct / sticker branding	USD 220	USD 350
Seamless branding on forex board	USD 400	USD 550
Fabric draping in exhibitor colours	approx. USD 120	approx. USD 150

Artwork and deadlines

Branding costs are additional to the booth fee. Final artwork specifications, dimensions and production deadlines are issued to confirmed exhibitors. The standard fascia carries the organisation name only; logos and graphic treatment sit under the branding options above.

Optional additions and custom work

The items below sit outside the standard booth fee. They can be arranged at additional cost, subject to space, availability, venue requirements and technical approval.

- Reception desk or counter

- TV screens and digital displays

- Extra graphics, logo panels, special finishes

- Audio-visual equipment

- Display shelves and product units

- Custom booth design and build

- Carpet or alternative floor finish

- Additional or alternative furniture

- Additional or specialist power

- Dedicated internet connectivity

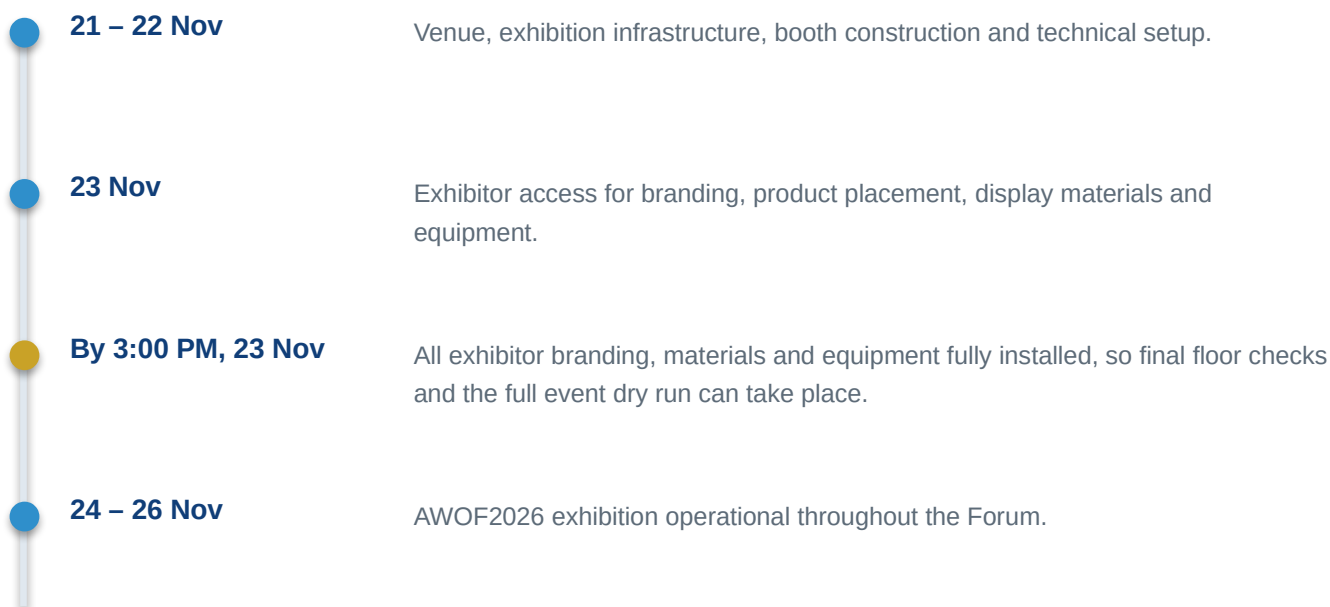
- Storage for materials and stock

- Your own approved booth contractor

Nothing is confirmed until it is quoted

Optional additions depend on space, supplier availability, venue requirements and technical approval. They are confirmed only when they appear in a quotation or written confirmation from the AWOOF2026 Secretariat. Custom booth designs are reviewed and approved before fabrication or installation.

Exhibitor setup timeline



Booking and payment

Exhibition bookings and payments are processed through the official AWOF2026 Secretariat.

01

Confirm your package

Tell us the exhibition package you want and provide the organisation billing details.

02

Receive the official invoice

The AWOF2026 Secretariat issues an official invoice with the applicable payment instructions.

03

Pay by bank transfer or card

Transfer in USD to the GIWEH account below, quoting the invoice number and organisation name, or pay by card online.

04

Send proof of payment

Return proof of payment to the Secretariat for reconciliation and booking confirmation.

HOW TO PAY

Bank transfer in US dollars

All fees are quoted and settled in USD. Please use this account only.

BENEFICIARY	Global Institute for Water, Environment and Health (GIWEH)
BANK	UBS Switzerland AG
IBAN (USD)	CH68 0027 9279 1111 9461 C
SWIFT / BIC	UBSWCHZH80A
REFERENCE	Invoice number and organisation name

Pay by card online

Select your package on the registration form and choose card at the payment step.

awof2026.org/en/register →

or scan the code



Payment security

These are the only account details used by the Forum. If you ever receive different banking instructions, confirm with the Secretariat at forum@awof2026.org before paying. Proof of payment should be sent to the same address so your booking can be confirmed.

What we need from confirmed exhibitors

Send these as soon as your booking is confirmed so production, accreditation and floor planning can proceed on schedule.

- Organisation name and primary exhibitor contact
- Selected package and booth reference, once allocated
- Exact name for the fascia board or table tent card
- Company logo and final artwork in the requested production format
- Selected booth branding option, where applicable
- Additional furniture, counter, TV, AV, internet or presentation needs
- Electrical equipment and any additional power requirements
- Storage requirements
- Details and dimensions of large products, machinery or unusual exhibits
- Custom booth design, reference images, layout and contractor details
- Names of exhibitor staff requiring access and accreditation

Important notes

- **Fascia / organisation name**
included in the 3m × 3m and 6m × 3m booth fees.
- **Full booth branding**
optional and charged separately.
- **Not included**
carpet, reception counters, TV screens, extra furniture, dedicated internet, specialist power, AV and storage, unless quoted and confirmed.
- **Fabric draping**
prices are indicative and depend on booth size and final specification.
- **Custom builds**
reviewed and approved before fabrication or installation.
- **Displays and branding**
must remain within the allocated exhibition footprint unless otherwise approved.
- **Anything not listed**
check with the AWO2026 Secretariat before committing.

Frequently asked questions

Is fascia branding included?

Yes. The fascia carrying your organisation name is included in the 3m × 3m and 6m × 3m fees.

Can our logo go on the fascia?

The standard fascia carries the name only. Logos and artwork fall under the branding options.

Is full booth branding included?

No. Wall and interior branding is optional: direct/sticker, seamless forex board, or fabric draping.

Is carpet included?

No. Carpet or another floor finish can be requested and quoted separately.

Is a reception counter included?

No. A reception desk or counter can be ordered separately at additional cost.

Can we have a TV or display?

Yes, at additional cost. Share the preferred screen size, position and mounting needs in advance.

Can we add furniture?

Yes. Requests are reviewed against the footprint, visitor circulation and availability, then quoted.

Can we request extra power?

Yes. Provide the equipment details and electrical load. Specialist power is subject to technical review.

Can we request internet?

Yes. Share the requirement in advance. Capacity and cost depend on the connection and venue provision.

Can we request storage?

Yes. Storage is not in the standard package and is charged separately, subject to space.

Can the booth be customised?

Yes, within reason. Changes to walling, furniture, branding, power, screens or layout need prior review.

Can we use our own contractor?

Yes, subject to prior approval, the build schedule, accreditation, KICC access and safety requirements.

When can we set up?

On 23 November 2026, completed by 3:00 PM so floor checks and the dry run can take place.

How do we pay?

By USD bank transfer to the GIWEH account in this pack, quoting your invoice number, or by card on awof2026.org/register.

Still not covered?

Anything not specifically listed in a confirmed package should be checked with the AWOF2026 Secretariat before a commitment is made: forum@awof2026.org



AWOF

African Water Operators Forum

1ST AFRICAN WATER OPERATORS FORUM

Take your place on the exhibition floor.

Reserve a booth, confirm your package and we will issue the official invoice and the artwork specifications for your stand.

EXHIBITION ENQUIRIES

forum@awof2026.org

EVENT WEBSITE

awof2026.org



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